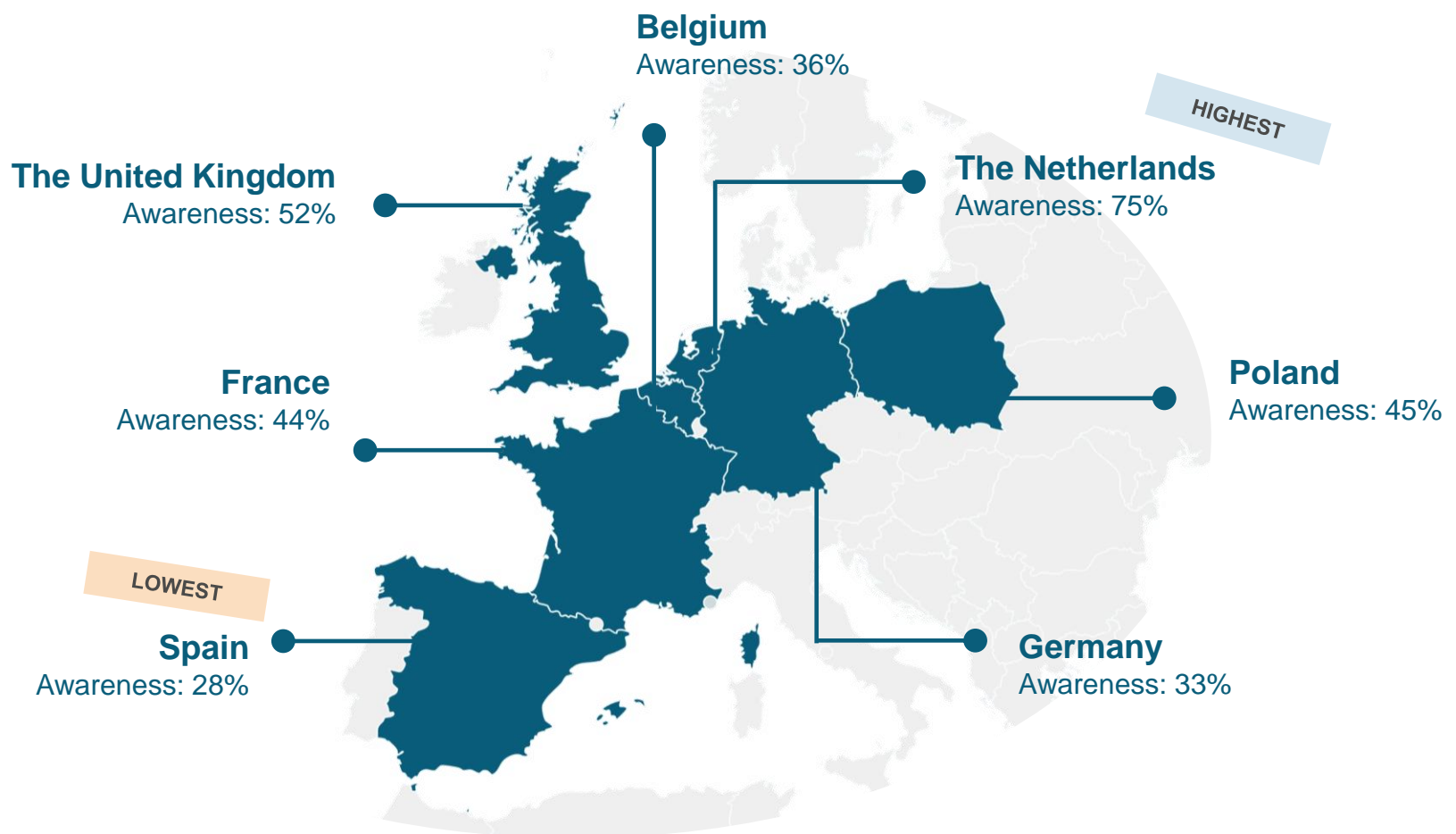


Why this report:

BIM is a very important part of the digitalisation process in the installation market. Besides BIM, there are also more and more other tools and services offered in the installation market. To what extent do electrical installers make use of BIM? What other tools and services are they interested in? And what additional services, besides their regular installation activities, do electrical installers offer themselves? These and many more questions are answered in this Q3 2020 report.

Current status of BIM awareness

% of electrical installers aware of BIM software



Top 3 services installers would like to receive from manufacturers

1

**Spare parts
express service**

2

**Tools / apps for checking
product availability**

3

**Real-time
installation support**

Key research questions:

- Awareness and (expected) usage of BIM;
- Profile of the electrical installer with regards to BIM.
- What installers expect from manufacturers regarding BIM;
- Additional services offered by installation companies;
- Services installers would like to receive from manufacturers;
- Turnover and orderbook developments of electrical installers;
- Expectations of the effect of COVID-19 on 2020 turnover of the installers;

Countries covered in the report:

The United Kingdom, Germany, France, Poland, Belgium, the Netherlands and Spain.

Methodology:

The report is based on 728 successful telephone interviews with electrical installers in 7 countries.

Interested?

The full report is available now for 4,000 Euro or free in combination with a 1 year subscription (4 quarterly reports) for 14,000 Euro.

Contact

Dirk Hoogenboom | Research Consultant
 Mobile +31 6 52098924
 E-mail Hoogenboom@usp-mc.nl
 Website www.usp-mc.nl/en