



Why this report?

Internet and connectivity is not only reshaping the way we communicate, but it's also making buildings smarter and individual products connected. How far has this developed in the construction market and to what degree are HVAC installers actively installing such solutions? Which smart products are installed most and what are the outlooks for the future? The Q2 2017 Smart building reports provides detailed information on the development of smart buildings & connectivity and the role of the HVAC installers. Need to know information for your smart & connected product strategy.

Research characteristics

- Turnover and orderbook developments of the HVAC installers and plumbers.
- Special theme: Smart buildings & Connectivity
- Fieldwork conducted in Q2 2017.
- About 65 pages in PDF.

Methodology



Quantitative phone research:

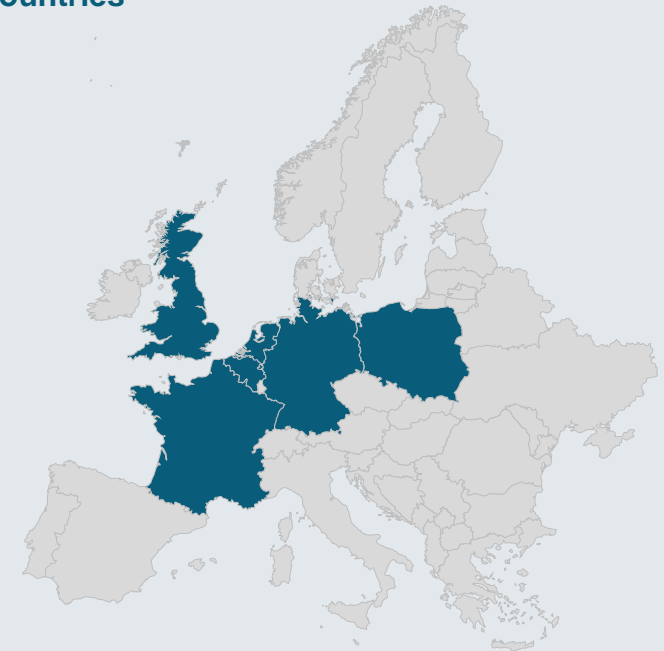
200 successful interviews per country.
1200 successful interviews with HVAC installers and plumbers in total.

Target group



HVAC installers and plumbers.

Countries



Costs

Total report Purchase channels: **€ 2,500**

There is also a possibility to subscribe:

- The price for an annual subscription (4 reports) to this monitor is 8,400 euro.

Examples of the research questions

- Attitude toward smart products and what is the request from customers for such products?
- Which industry is the frontrunner in smart buildings and products?
- What solutions are perceived to be part of smart buildings and which smart products do installer have experience with?
- Top leading brands for home automation and smart products, etc.